



# Trent Hills

Chamber of Commerce



January 25, 2019

## THE CHAMBER NEWS

### Membership VOI



**Lori Schuett**  
Chamber Chair

A personal thank you to each one of you that has renewed your membership. The member benefits and services we provide are at the core of what we do. The Chamber Board and Staff strive to provide you with *value* on your *investment* in the Chamber. During our tourism presentation to Council I talked about the value on investment, or VOI, that we provide to the Municipality as part of the tourism contracted services.

Perhaps you could look at your Chamber Membership and the value you receive. Are you making the most of your membership? Are you planning a new venture or

developing a new product line or service? It's important to keep the Chamber informed about what you are doing so we can best serve you. In the next few weeks board members and staff will be scheduling visits with Chamber Members to 'take the temperature' of the business climate in Trent Hills. If you are interested in meeting with us, please contact the office to schedule a meeting. We are interested to hear what you have to say and how it can shape the activities that we undertake in the coming year.

Generating revenue for Chambers is not just through membership fees. We are very proud to offer rates that are considered very modest in the Chamber world. We accomplish this through various non-dues revenue opportunities. Affinity programs are partnerships that we create either locally or through the Chamber Network to provide the Chamber with compensation for administering and marketing the programs to members. The Group Insurance, Merchant Card Rates and new Travel program are examples of affinity programs. While many Chambers are required to generate revenue through fundraising events, we are fortunate to operate the ServiceOntario office which provides the additional resources to operate a Chamber.

We will be presenting our financial statements for the year at the Annual General Meeting in March. We had a very successful year, in part due to the exceptional docking season. The Chamber Board of Directors has committed \$7,500 from reserves to support downtown revitalization in each of the three communities, as well as \$2,500 to improve the docking facility at Old Mill Park. It's important that we invest in our community and I'm thrilled that we are able to contribute in this manner.

### BOARD OF DIRECTORS

- Lori Schuett, Chair
- Adrienne Towns, Vice-Chair
- Fern Julia, Treasurer
- Dennis Savery, Director
- Janice Rabethge, Director

### CHAMBER STAFF

- Nancy Allanson, Executive Director
- Dawn Welch, Administrative Co-ordinator
- Sandra Campbell, Licensing Agent
- Diane Matheson, Licensing Agent

51 Grand Road, PO Box 376,  
Campbellford, ON K0L 1L0

Chamber Office: 705-653-1551  
ServiceOntario : 705-653-1579

Fax: 705-653-1629

[www.trenthillschamber.ca](http://www.trenthillschamber.ca)  
[admin@trenthillschamber.ca](mailto:admin@trenthillschamber.ca)



# 10 things you should know about Chambers Plan Employee Benefits

Brian Bulger, The Life Insurance Guy has provided the following article on the Chamber's Group Insurance Plan available to members of the Chamber:

**NO MINIMUM FIRM SIZE** | Your company is eligible to apply even if it's a one-person operation. Chambers Plan was designed specifically to protect small businesses, from home-based businesses to growing companies (up to 50 employees). Best of all, Chambers Plan can grow and evolve with the needs of your company.

**NO INDUSTRY RESTRICTIONS** | We believe your areas of expertise shouldn't determine your coverage. All for-profit businesses that are members of a participating Chamber of Commerce or Board of Trade are eligible. Based on the specific needs of your business and employees, we have a plan that's right for you.

**GUARANTEED APPROVAL** | There are no health questions or medical exams separating you from a benefits program. Even if you are a company of one or two people, you're eligible for the Plan. Organizations with three or more employees can choose extensive dental coverage, and those of ten or more can add orthodontics. Chambers Plan can provide the coverage you need at a cost you can afford.

**GUARANTEED RENEWABLE** | Chambers Plan guarantees your firm can renew coverage as long as you pay your premium and maintain your Chamber membership. It's just another

reason why Chambers Plan is different.

**RATE STABILITY** | When your claims are bundled together with thousands of similar firms, premiums stay manageable and predictable. Unlike most carriers, Chambers Plan utilizes a partial pooling concept on health and dental benefits. Small fluctuations in a firm's claims do not automatically factor into the rates, giving firms greater rate stability over the long term.

**NOT-FOR-PROFIT** | Chambers Plan operates under the direction of the not-for-profit Chambers of Commerce Insurance Corporation of Canada, volunteer directors who are also Chamber members. Keeping your interests front and centre, ALL surpluses are reinvested in the Plan to help control premiums. That's why 850 Chambers of Commerce and Boards of Trade across Canada actively endorse Chambers Plan.

**REAL BENEFITS FOR YOUR BUSINESS** | Every plan includes valuable supports for your company and your employees. Business Assistance Service provides owners professional accounting, counselling, legal and human resource experts who understand the challenges business face. Plan participants have free access to top medical specialists from around the world, with Best Doctors® services. And my-benefits health®, our online wellness platform, is filled with resources and tools like health risk assessments to help your employees stay healthy and productive.

**ALL THE ESSENTIALS** | Chambers Plan offers dental benefits, extended health care benefits, critical illness insurance and long- and short-term disability insurance. There are even options for business owners at retirement. And my-benefits®, our online administration tool, lets you manage your plan simply and quickly. Best of all, Chambers Plan can be adjusted as your business expands, financial situation changes, or number of employees increases or decreases.

**SIMPLE & FAST** | Most health and dental claims are processed within 48 hours. Health options include on-the-spot processing of prescription drug claims using the Assure Card®. Chambers Plan is also a member of the TELUS eProvider network, which allows thousands of practitioners like chiropractors and vision care providers to submit claims on your behalf. Our my-benefits® online utilities and app allow Plan members to submit claims electronically with funds deposited directly to their bank account.

**OUTSTANDING SERVICE** | The Plan's Service Centre works in concert with your exclusive, local Chambers Plan advisor to give you answers to all your questions. Your advisor understands your individual needs and will help you design a plan that reflects your business. Our local advisors and our national Service Centre will always listen first, take the time to explain, and be flexible.

If you are interested in more details contact Brian at [bbulger@thelifeinsuranceguy.com](mailto:bbulger@thelifeinsuranceguy.com) or 1-800-366-2566.



## NOTICE TO MEMBERS

# ANNUAL GENERAL MEETING

Thursday, March 7, 2019

Clock Tower Cultural Centre—36 Front St. S., Campbellford

6:00 pm: Networking and Light Refreshments

6:30 pm: Annual General Meeting

RSVP to [admin@trenthillschamber.ca](mailto:admin@trenthillschamber.ca) or 705-653-1551 by Tuesday, March 5, 2019

### Message from the Chair

A review of the Chamber events, activities and programs that took place over the past year.

### Review Engagement Report

The Financial Statements, year ending December 31, 2018, will be presented through a Review Engagement Report, presented by the Auditors.

### Election of Officers

The Nominating Committee will present nominees to fill vacant director positions on the board.

A call for nominations and expressions of interest shall go out to the membership sixty (60) days prior to the AGM and Election. Nominations close thirty (30) days prior to the AGM and Election. A proposed slate of Director candidates is put together by the Nominating Committee in advance and presented at the AGM. Call for nominations from the floor will not be accepted.

In the case that there are less than or equal candidates to the number of vacant seats, the slate of Director candidates is acclaimed. If there are more candidates than seats, an election is required. An election requires a quorum of

membership and is done by ballot. Ballots are counted and the results are announced at the AGM. A motion to accept the acclaimed/elected Directors shall be approved by the membership.

### Member Proxy Voting

All members in good standing (i.e. all fees and dues are paid and current) have the right to vote at the Annual General Meeting. If a Member is unable to attend, the Member may complete a Proxy Form to authorize another Member, or the Chair of the Chamber, to vote on their behalf. Proxy forms must be submitted by March 5, 2019 at 5:00 pm.

### Volunteer Board Members Required - Deadline for nominations is February 5 @ 5:00pm

The Nominating Committee is accepting applications for volunteer Board Members. Serving on the board as a director is a rewarding experience with a dynamic team of volunteers and staff.

For **Member Proxy Forms** or **Volunteer Board Applications**, contact Nancy Allanson, Executive Director, 705-653-1551 or [nancy@trenthillschamber.ca](mailto:nancy@trenthillschamber.ca).

# MEMBER PROFILES: AGRICULTURE, FISHING & FORESTRY

## Farm Products • Farm Supplies and Equipment • Fishing and Forestry Services

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**Campbellford Farm Supply** offers a full line of products and professional services to meet the needs of all livestock operations, the cash cropper and the rural resident either through our onsite mill or through Purina's extensive line of feed products. Locations also in Warkworth and Madoc. All 3 locations stock Purina pet food, bird seed, farm supplies, work boots, grass seed, pool supplies, fencing, twine and much more. 19 Industrial Dr., Campbellford. 705-653-4884, [www.campbellfordfarmsupply.com](http://www.campbellfordfarmsupply.com)

**Century Game Park** - A scenic homestead bison farm, owned by the 5th generation, Rod and Elaine Potter. Book a tour and see firsthand the splendid hump-backed animal grazing as it did in prehistoric times. Century Game Park also sells bison and elk meat products. Discover the benefits of this tasty, palatable, and healthy meats. 705-924-3019 [www.centurygamepark.com](http://www.centurygamepark.com)

**Curle's Maple Products**, part of our rustic homestead. We live maple and history all year long. Maple syrup is produced in March and April in the Sugar Shack, then bottled, or converted to maple butter and sugars in the candy kitchen, year round. Learn about it's amazing history in the Maple Museum. Young and old enjoy stepping back in time in our replica School House. 705-653-2519. 726 8th Line W. Campbellford. [www.curlesmaple.ca](http://www.curlesmaple.ca)

**Healey Falls Bison Farms** — Grass fed naturally raised bison. Bison meat is a healthier choice for your diet as it is very lean and is ideal for people who need to reduce their fat, cholesterol and increase their iron. Bison meat does not have a gamey flavor, rather it is similar to fine beef with a slightly sweeter and richer taste. Their Facebook page has lots of recipes and cooking tips! 7177 County Rd. 50, Campbellford. 705-243-9431 [www.healeyfallsbison.com](http://www.healeyfallsbison.com)

**Lower Trent Conservation** is a community-based non-profit environmental protection organization dedicated to protecting, restoring, and managing local natural resources across the Lower Trent watershed region. They work to safeguard and restore our rivers, lakes and streams, protect and restore natural habitats, protect lives and property from natural hazards such as flooding and erosion, and provide opportunities for the public to learn from, enjoy and respect the natural environment. 613-394-4829. [www.LTC.on.ca](http://www.LTC.on.ca)

**Sandy Flat Sugar Bush** is a family run farm that produces maple syrup. Open daily in March (after the

Maple Syrup Festival) until April 30 from 8 am - 3:30 pm offering pancake meals, educational tours on how maple syrup is made as well as wagon rides through the property. Please follow us on Facebook (Sandy Flat Sugarbush , Warkworth ON) or contact us for more information. 705 924 2057 [sandyflatsugarbush@gmail.com](mailto:sandyflatsugarbush@gmail.com)

**True Saffron** produces the most expensive spice in the world, known as Red Gold, from certified organic bulbs in untreated, unsprayed, pristine land amidst the rolling hills of Northumberland. Our saffron was subjected to laboratory analysis according to the International Organization for Standardization criteria - ISO 3632 and was evaluated to be among the very best in the world, Grade I. [www.truesaffron.ca](http://www.truesaffron.ca) 416-882-7154 @TrueSaffron

**Woods & Water Taxidermy & Guiding Services** — Robert Goudreault has been a taxidermist for more than 27 years and has won over 60 Canadian awards and is now a master taxidermist. Brandon Goudreault has also joined the business full-time for the last 6 years. Quality and durability is of utmost importance in taxidermy. He takes great pride in offering professionally guided hunts. 705-653-3885. [www.woodsandwaterontario.com](http://www.woodsandwaterontario.com)

## NEW MEMBERS

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**Salvation Army Thrift Store, Campbellford** sells low cost, good quality used clothing, furniture and household articles. Donations are gladly accepted during store hours. Proceeds are used to assist families and individuals here in the community of Trent Hills. Various programs are supported such as our lunch program, food bank, adventure camps and much more. We are truly blessed with many helping hands who volunteer to support our work in the community. 52 Bridge St. E., Campbellford. 705-653-0496

Sarah Sharpe, RMT has been practising massage since 2013 in Campbellford and the surrounding area. Clients love visiting her peaceful, home-based office overlooking Ferris Park to enjoy a therapeutic, relaxation, or pre/postnatal massage. Flexible appointment times available including evenings and Saturdays. Direct billing available to many benefit plans. Call or text 705-977-1558 or email [Sarah.sharpermt@gmail.com](mailto:Sarah.sharpermt@gmail.com) to book your appointment.

# MEMBER PROFILES: AUTOMOTIVE & MARINE

## Auto Sales • Automotive Parts and Repairs • Towing Services

**Bertrand Motor Sales** — For the best top of the line, low mileage cars and trucks, contact Art Bertrand at 119 Bridge St. W. Campbellford. The same location for more than 50 years and the same friendly service you've come to expect from a small town auto-dealer. 705-653-2990. [www.bertrandmotors.ca](http://www.bertrandmotors.ca).

**Campbellford Auto Body Inc.** — Over half a century of assisting the community with their auto-body, collision and insurance claims. Originally opened in 1951 by father Harold Carlaw. A full staff of certified technicians, body professionals and painters to complete a perfect original equipment standards repair. 230 Albert Lane, Campbellford, directly across the street from the Memorial Military Museum. One block south of Tim Horton's. 705-653-2472.

**Campbellford Chrysler** — A full line dealership selling Dodge, Ram, Chrysler and Jeep product. We also have a large selection of pre-owned cars and trucks, import and domestic. We service what we sell, as well as off make products. A new vehicle purchase should be an exciting experience and that is why our staff here at Campbellford Chrysler are committed to honesty and integrity. Download our free mobile app for easy access to service appointments and more. 531 Grand Rd. S., Campbellford. 1-888-653-1210. [www.campbellfordchrysler.ca](http://www.campbellfordchrysler.ca)

**King Automotive Tirecraft** — Your best choice for complete auto service including tune-ups, radiators, brakes, tires, gas tanks, alignments, general repairs, muffler and exhaust systems, air conditioning and more. All brand name tires available. Locally owned and operated since 1979. 211 Bridge St. W., Campbellford. 705-653-4025. [www.kingautomotive.ca](http://www.kingautomotive.ca).

**McCracken Auto & Truck Centre** will honestly and reliably diagnose and repair all of your auto or truck needs at a reasonable rates. Fully stocked parts room, truck hoist and the latest diagnostic testing equipment. McCracken's can do alignments, fuel injection and transmission flushing, tire sales and balancing, and custom exhaust. McCracken's also provides mobile emission testing as well as a mobile pressure wash. 672 Coyle Rd., Roseneath. 705-696-1611.

**McCracken Towing** — McCracken's 24 Hour Towing is fully equipped to offer standard towing, heavy towing and a flat bed tilt n' load for all your farm, auto and truck needs. If you can't get to them, their well stocked mobile unit can come to you. 1-877-225-9277.

**Pete's Auto & Truck Repair** — Your one stop shop for all your repair needs. From vehicle safety certificates to heavy truck emission testing or personal vehicle maintenance. Pete's is conveniently located just south of Campbellford for all of your automobile and truck repair needs. 3 Industrial Dr., Campbellford. 705-653-4107.

**Prototype Research & Development Ltd.** — Since 1981 David Carlaw has been manufacturing a wide range of replica and one-of-a-kind specialty vehicles for sale. They also do restorative work and supply and rent specialty vehicles and props for the movie industry, currently shipping to 17 countries. Call 705-653-4525 or visit the website [www.prototype-research.com](http://www.prototype-research.com).

**Scott Drummond Motors** is a community-minded full-line GM dealership taking pride in their customer service and giving back by regularly sponsoring several local organizations. Not only will they maintain your vehicle with their modern certified service and parts centre, with their newly updated collision centre and detailing structure, they can also keep your vehicle looking clean and like-new. Schedule a test drive or service appointment online today at [www.drummondmotors.ca](http://www.drummondmotors.ca) or call 705-653-2020.

**ServiceOntario Centre Campbellford** — Providing driver and vehicle renewals, transfers, abstracts, specialized plates, driver hand books. Health Card services include renewals and red/white conversions. Ontario Photo Card services. Open Monday to Friday 9:00 am to 5:00 pm and Saturday from 9:00 am to 1:00 pm. 51 Grand Rd., Campbellford. 705-653-1579.

**Steve Stapley Car Care & Towing** — Has the equipment and professionally trained drivers for all your towing needs. Big or small, they tow them all! They are committed to providing customers with quality auto body repairs and paint including all insurance claims and antique restorations, full or partial. They specialize in Model T Fords. Same location for over 60 years. 24 Simpson Street, Campbellford 705-653-3773 or 705-653-6919. [www.stapleytowing.com](http://www.stapleytowing.com).

**Trent Hills Auto Parts** — Russ, Dot and Barry Carnes supply the professional, automotive service repair industry with a wide range of replacement parts, tools and equipment. Drop by 527 Grand Rd., Campbellford or call 705-653-3999.

**ZAP AutoGlass** — Is your windshield cracked? Call ZAP Autoglass for a replacement. Quick, friendly, locally provided service. Call or text Frigo at 705-750-7850 for more information or for a quote.

January 2019



# Trent Hills

Chamber of Commerce



## MEMBERSHIP MARKETPLACE FLYER

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### MEMBER ORIENTATION SESSIONS

Are you unsure of all the benefits you are entitled to as a Chamber member? Would you like to learn more about the Chamber and how you can get the most out of your membership? Sign up for a Member Orientation Session.



Each session will be specifically geared towards the needs of your business and the information and benefits that you can take advantage of. Small group sizes will ensure that you take home as much information as possible!

\*Sessions will be scheduled during hours that accommodate your business\*

To sign up today or for more details, please contact the Chamber at 705-653-1551 or [admin@trenthillschamber.ca](mailto:admin@trenthillschamber.ca).

**CAMPBELLFORD CHRYSLER**

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